

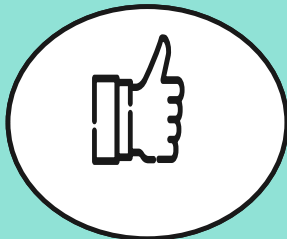


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# Willingness & suggestions

---

Here is where your presentation begins



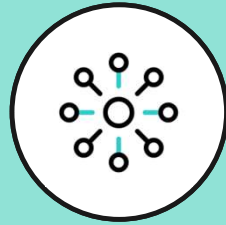
# Objectives

**Objective:** By the end of the lecture, you will be able to express present and past willingness using modal verbs, specifically "**will**," "**won't**," and "**would**." and suggestions using **shall**

# willingness

• to talk about what  
people **want to do or are  
willing to do**





01

# Present and Future Willingness





**will**



# Using "will" for Agreement

Example 1: Jim **will act** as referee today since Martin can't make it.



## Using "will" for Agreement

Example 2: I **will** help you move your furniture to the new apartment.

Example 3: She **will** volunteer at the charity event next weekend.



**Meaning: Indicating a present or future willingness to undertake an action**



# Using "will/won't" in First Conditionals **for Polite Requests**







# Present and Future Willingness Using

## Using "will/won't" in First Conditionals for Polite Requests

Example 1:

If you'll take a seat for a moment, Mr. Franks will be with you soon.

Example 2: If you **won't (will not)** mind waiting a few minutes, I'll fetch the documents for you.

# Present and Future Willingness Using

Example 3: If she'll pass me the stapler, I can finish the paperwork.





# **Present and Future Willingness Using**

**Meaning: Making polite requests by expressing willingness or unwillingness in conditional statements.**

# Present and Future Willingness Using

---

## Requests and Refusals





# Present and Future Willingness Using

Title: Rule 3: Use "won't/shan't" **to express refusal.**

Example 1: The Director's secretary **won't** book my flights; it isn't in her job description.

Example 2: I **won't** attend the meeting because of a prior commitment.

Example 3: She shan't reveal the confidential information to unauthorized persons.

Meaning: Clearly stating a refusal Unwillingness to perform a particular action

# Present and Future Willingness Using

Use "won't/shan't" to express refusal.

Example 1: The Director's secretary **won't** book my flights; it isn't in her job description.



# Present and Future Willingness Using

Example 2: I **won't** attend the meeting because of a prior commitment.



# Present and Future Willingness Using

Example 3: he **won't** reveal the confidential information to unauthorized persons.







# **Present and Future Willingness Using**

**Meaning: Clearly stating a refusal to perform a particular action**



# Past willingness



# "would" for General Willingness in the Past

- ❑ Use "would" (positive only) to refer to general willingness in the past.

Example 1: Dad **would** always help us with our math homework.

Example 2: She **would** volunteer at the local food bank every Saturday.

Example 3: They would often bring homemade treats to share with the neighbors.

.



# Past Willingness

**Meaning: Describing a habitual willingness to do something in the past**



# quizze

Can you \_\_\_\_\_ help me  
with this heavy box?

Quiz: Can you \_\_\_\_\_ help me with this h

Answer: Yes, I will.

Quiz: If you \_\_\_\_\_ mind, I'd appreciate s  
while I work.

Answer: don't/won't

Quiz: Shall we order pizza for dinner?

Answer: Yes, let's.

Quiz: Sorry, but I \_\_\_\_\_ change our plan  
weekend.

Answer: won't

**Would**  
**Will**  
**Won't**



## quizze

Sorry, but I \_\_\_\_\_change our plans for the weekend.

**Would**

**Will**

**Won't**



## quizze

Sorry, but I \_\_\_\_\_ change our plans for the weekend.

**Would**

**Will**

**Won't**



## quizze

If you \_\_\_\_\_ mind, I'd appreciate some quiet while I work.

Answer: don't/won't

**Would**

**Will**

**Won't/don't**





## quizze

If you \_\_\_\_\_ mind, I'd appreciate some quiet while I work.

Answer: don't/won't

· **Would**

**Will**

**Won't/don't**



## Suggestion & willingness

Sarah: I need help moving this heavy table. Can you assist me?

Tom: Sure, I **will** help you. (expressing willingness)

Sarah: Thanks! I'm not sure what movie to watch tonight.

Tom: How about we watch that new comedy everyone's talking about? **Shall** we give it a try? (making a suggestion)

Sarah: Sounds good! I'm having trouble with my computer. Do you **will** take a look?

Tom: Of course, I **will** help you troubleshoot it. (expressing willingness)

Sarah: Great! I need some advice on what to wear for the party.

Tom: **Shall** we go shopping together this weekend? (making a suggestion)

Sarah: That's a good idea! I **will** text you to coordinate. (expressing willingness)



# Explain the meanings of Suggestion & willingness Model verbs

## Willingness

Amina: **Will** you help me With the car? It **won't** start. The battery's dead. I asked Paul but he **wouldn't** help.

Fella: Yes, will but I **won't** accept any money.

## Suggestion

Anna: **Shall** we go to the cinema tonight?

Bella: What film **shall** we watch? I'm not sure. **Shall** I check what's on?  
Oh, I forget, I have a meeting tonight.

Ana: **Shall** we not go then?

# Explain the meanings of Suggestion & willingness Model verbs

## Willingness

Are you willing to

It refuses/doesn't work

Amina: **Will** you help me With the car? It **won't** start. The battery's dead. I asked Paul but he **wouldn't** help.

He refused to

Fella: Yes, will but I **won't** accept any money.

I refuse

## Suggestion

Anna: **Shall** we go to the cinema tonight?

Bella: What film **shall** we watch? I'm not sure. **Shall** I check what's on? Oh, I forget, I have a meeting tonight.

I suggest

Ana: **Shall** we not go then?

Negative question form. Shan't we (old fashioned)



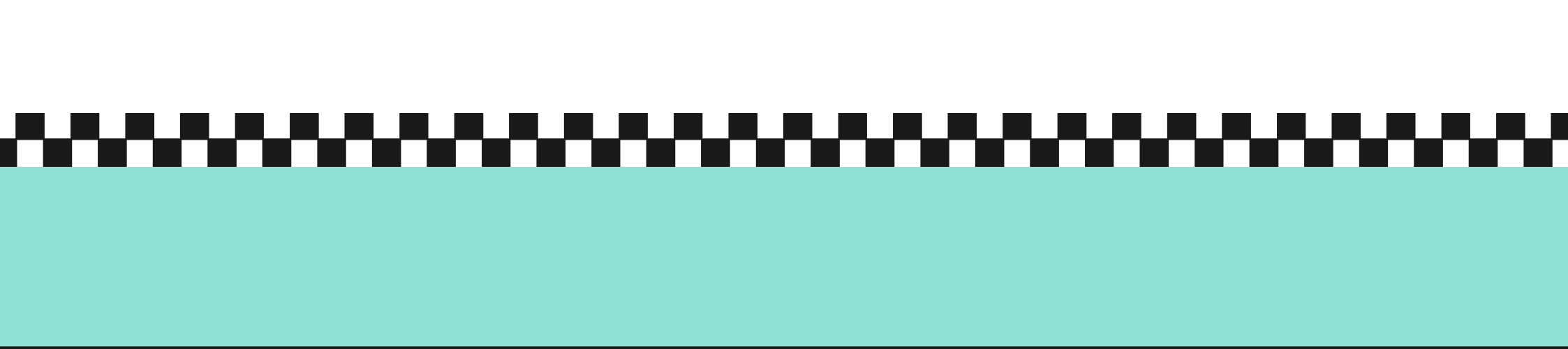
Quiz: When we were kids, our teacher \_\_\_\_\_  
let us have extra recess on Fridays.

**Would**

**Will**

**Won't**

**shall**



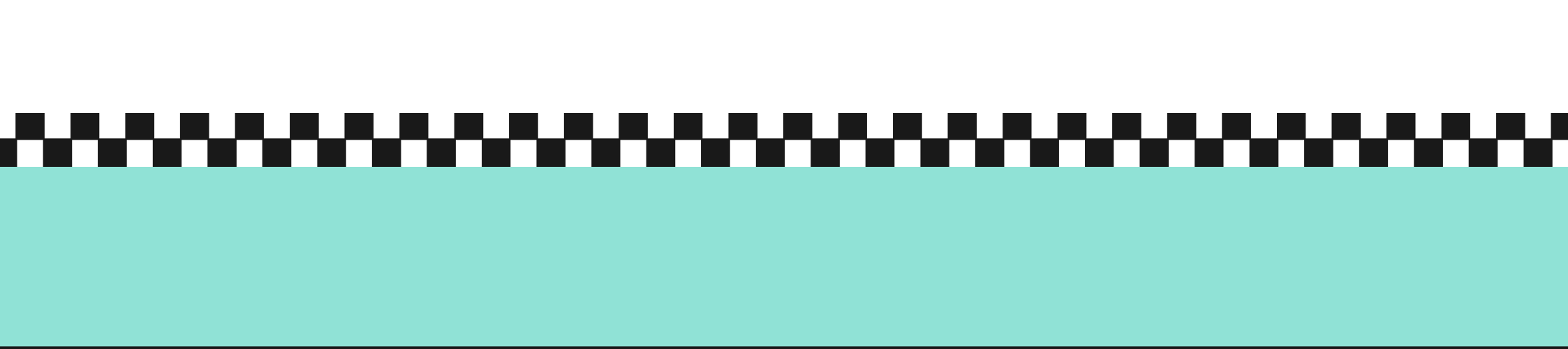
Quiz: When we were kids, our teacher \_\_\_\_\_  
let us have extra recess on Fridays.

**Would**

**Will**

**Won't**

**shall**



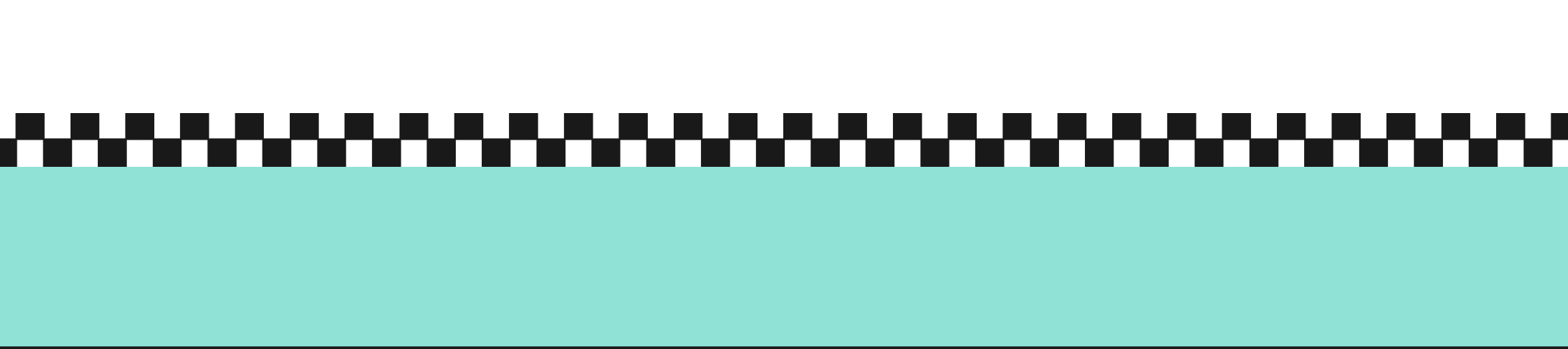
Quiz: If you \_\_\_\_\_ like, I can share my notes from the lecture.

**Would**

**Will**

**Won't**

**shall**



Quiz: If you \_\_\_\_\_ like, I can share my notes from the lecture.

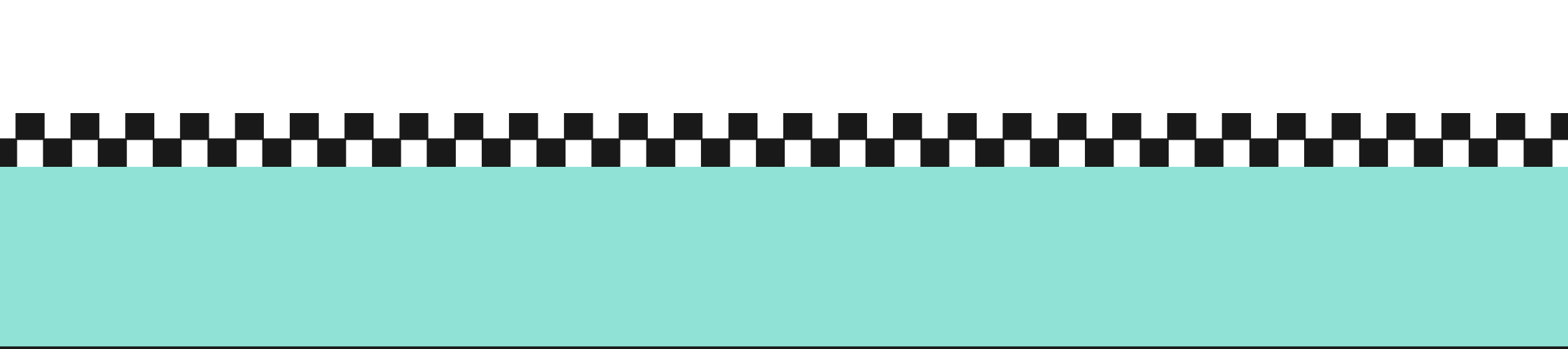
**Would**

**Will**

**Won't**

**shall**





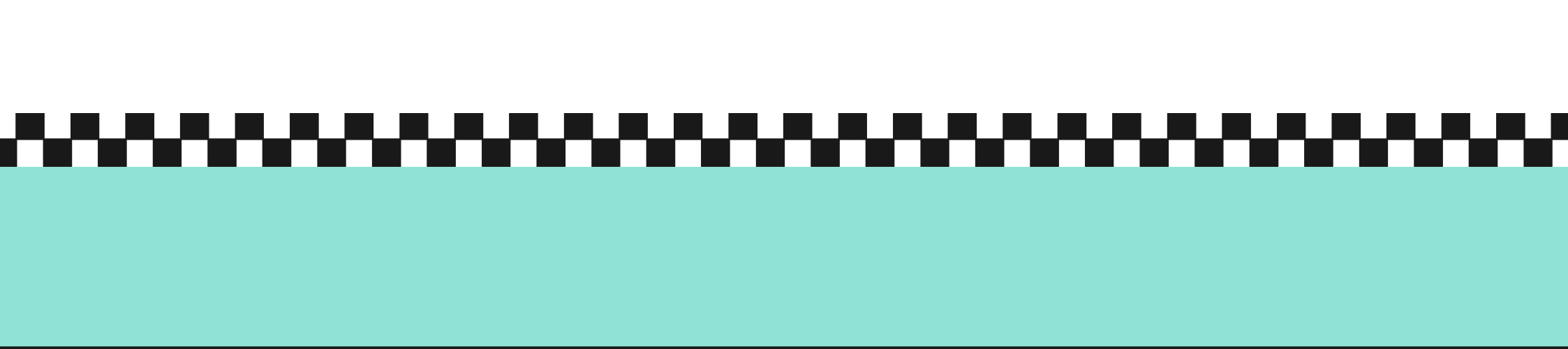
Quiz: He \_\_\_\_\_ accept the job offer if they raise the salary.

**Would**

**Will**

**Won't**

**shall**



Quiz: He \_\_\_\_\_ accept the job offer if they raise the salary.

**Would**

**Will**

**Won't**

**shall**



Quiz: The kids \_\_\_\_\_ eat their vegetables  
when they were younger.

**Would**

**Will**

**Won't**

**shall**



Quiz: The kids \_\_\_\_\_ eat their vegetables  
when they were younger.

**Would**

**Will**

**Won't**

**shall**



Quiz: \_\_\_\_\_ we grab a coffee before the meeting?

**Would**

**Will**

**Won't**

**shall**



Quiz: \_\_\_\_\_ we grab a coffee before the meeting?

**Would**

**Will**

**Won't**

**shall**



Quiz: The manager \_\_\_\_\_ approve the proposal if you present it convincingly.

**Would**

**Will**

**Won't**

**shall**



Quiz: The manager \_\_\_\_\_ approve the proposal if you present it convincingly.

Would

Will

Won't

shall





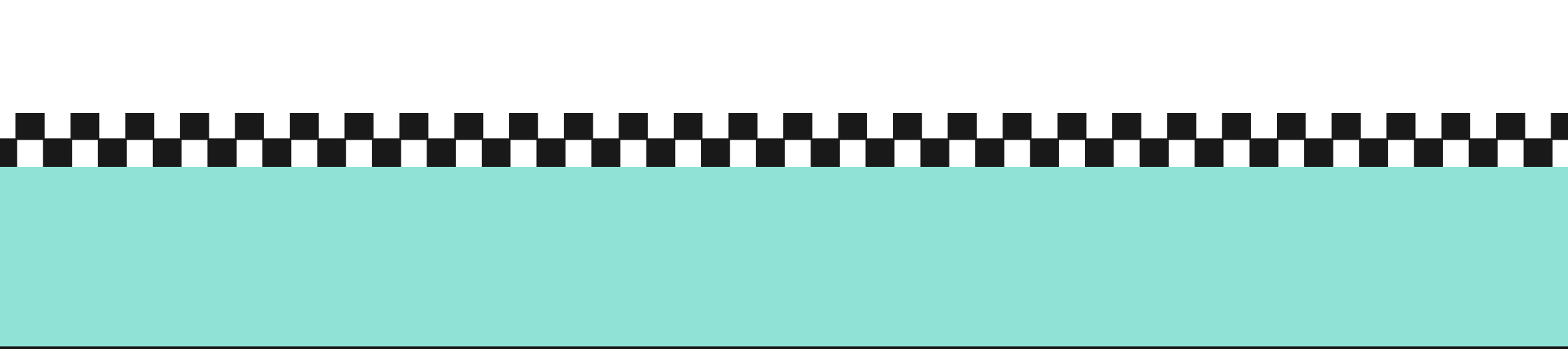
Quiz: I'm sorry, but I \_\_\_\_\_ change my plans for tonight.

**Would**

**Will**

**Won't**

**shall**



Quiz: I'm sorry, but I \_\_\_\_\_ change my plans  
for tonight.

**Would**

**Will**

**Won't**

**shall**



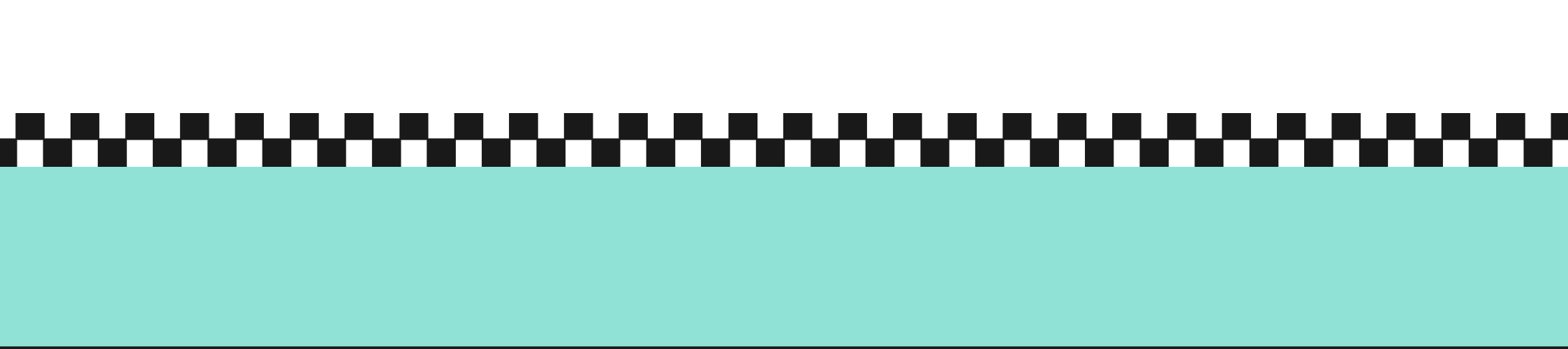
Quiz: If you \_\_\_\_\_ like, I can help you practice for the interview.

**Would**

**Will**

**Won't**

**shall**



Quiz: If you \_\_\_\_\_ like, I can help you practice for the interview.

**Would**

**Will**

**Won't**

**shall**



quiz: ..... we not take a break and grab a snack?

Answer: No, let's finish this task first..

**Would**

**Will**

**Won't**

**shall**



quiz: ..... we not take a break and grab a snack?

Answer: No, let's finish this task first..

**Would**

**Will**

**Won't**

**shall**



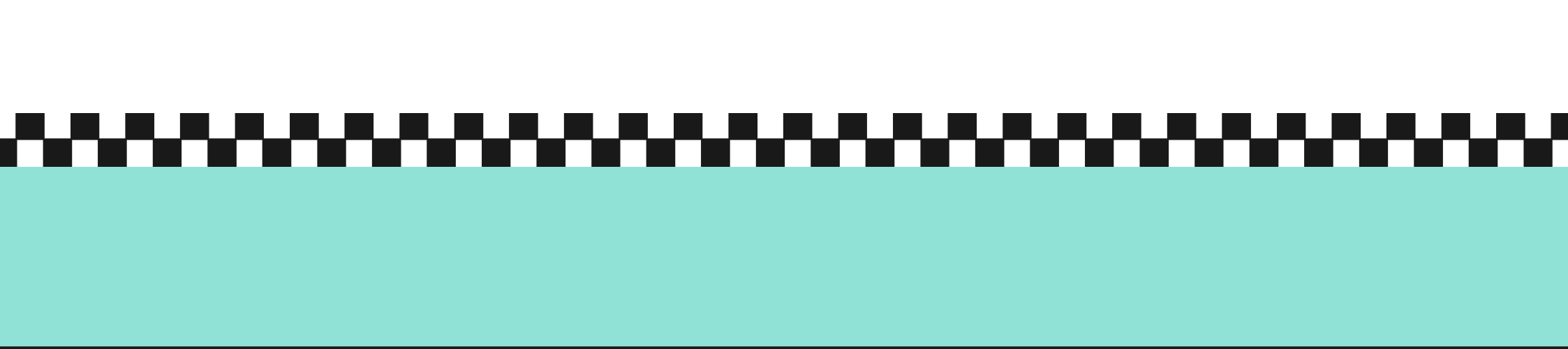
When we were in college, he \_\_\_\_\_ always share his notes with us.

**Would**

**Will**

**Won't**

**shall**



When we were in college, he \_\_\_\_\_ always  
share his notes with us.

**Would**

**Will**

**Won't**

**shall**





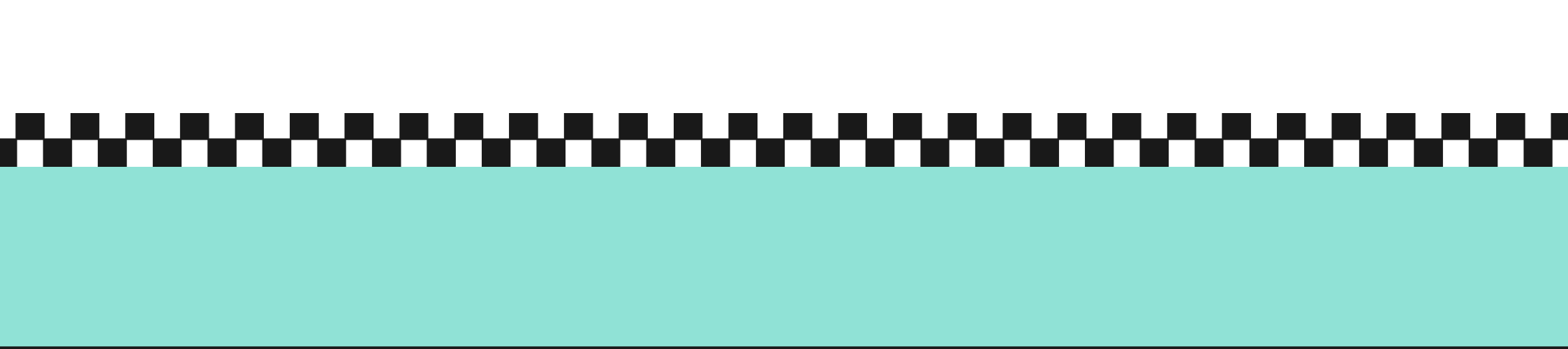
Quiz: If you \_\_\_\_\_ mind, could you please water my plants while I'm away?

**Would**

**Will**

**Won't**

**shall**



Quiz: If you \_\_\_\_\_ mind, could you please water my plants while I'm away?

**Would**

**Will**

**Won't**

**shall**

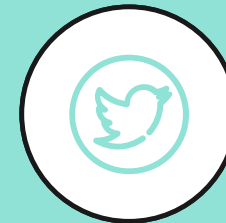
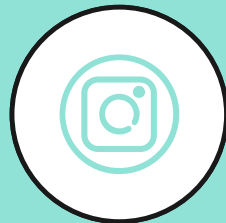


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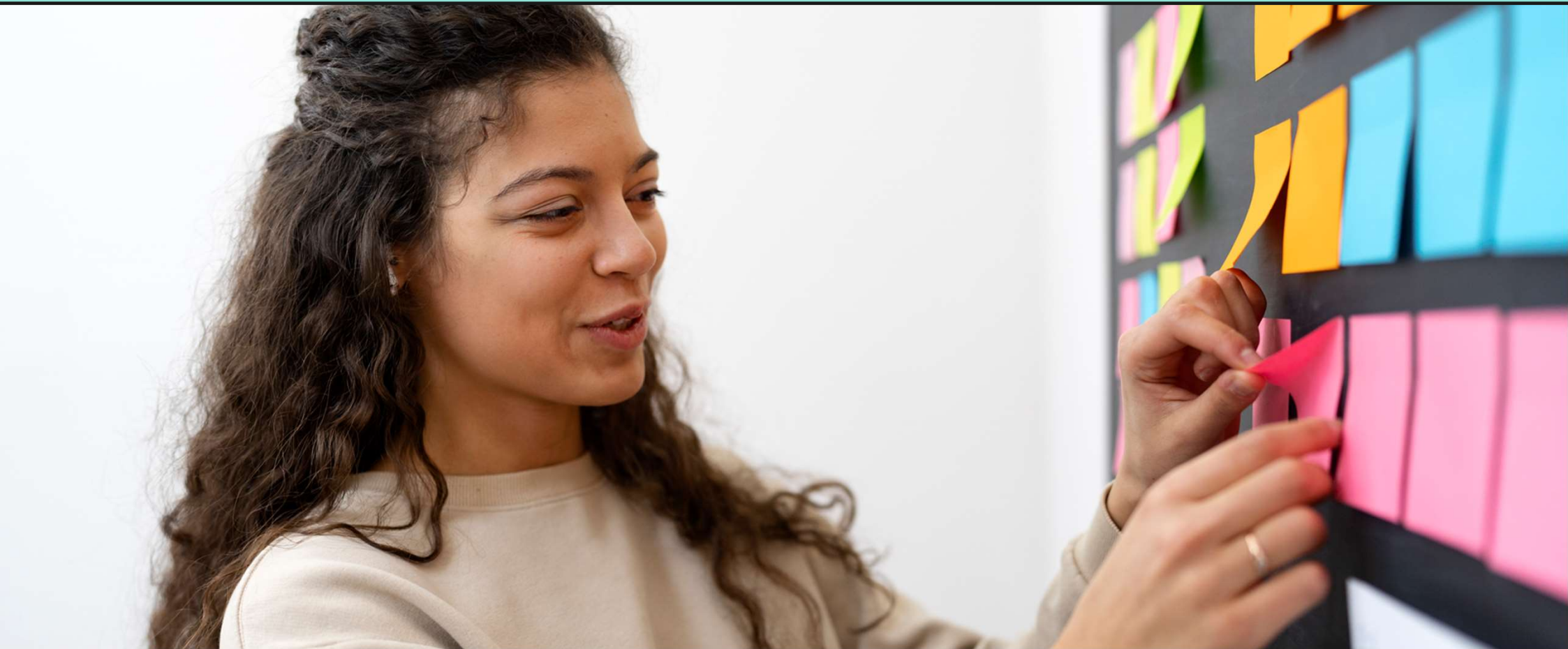
# THANK YOU

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A PICTURE IS WORTH A THOUSAND **WORDS**



# LET'S TAKE A DEEPER LOOK INTO OUR MK

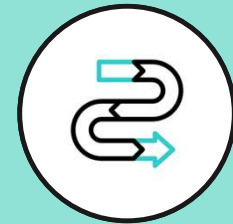
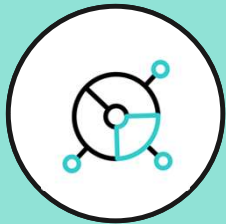
Images reveal large amounts of data,  
so remember: use an image instead  
of a long text. Your audience will  
appreciate it

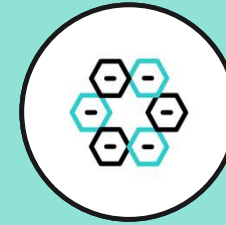
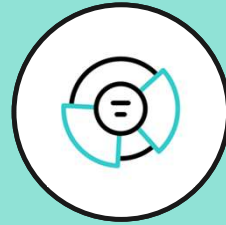


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# 5,478,369

Big numbers catch your audience's attention





**\$3,500**

## **SOCIAL MEDIA**

Venus is the second planet  
from the Sun

**\$5,850**

## **ADVERTS**

Despite being red, Mars is a  
cold place

**\$7,225**

## **PRESS**

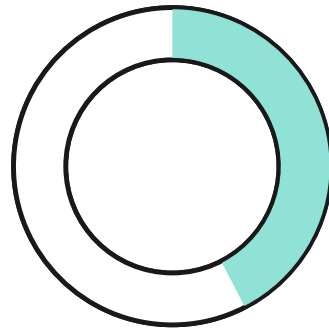
Saturn is a gas giant and has  
several rings

# BUDGET DISTRIBUTION

45%

## MERCURY

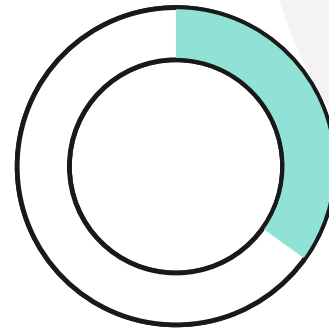
It's the closest planet to the Sun



35%

## SATURN

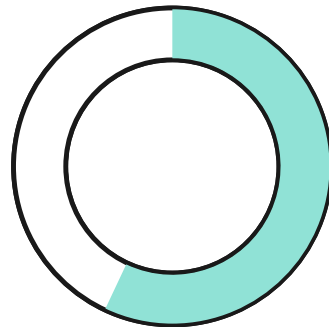
Saturn is a gas giant and has several rings



55%

## JUPITER

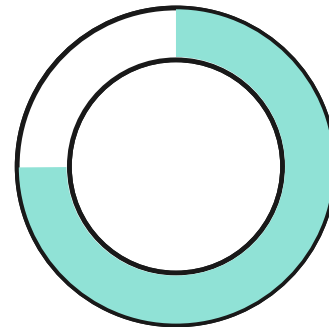
It's the biggest planet in the Solar System



75%

## NEPTUNE

It's the farthest planet from the Sun





# WHERE CAN YOU FIND US?

## MARS

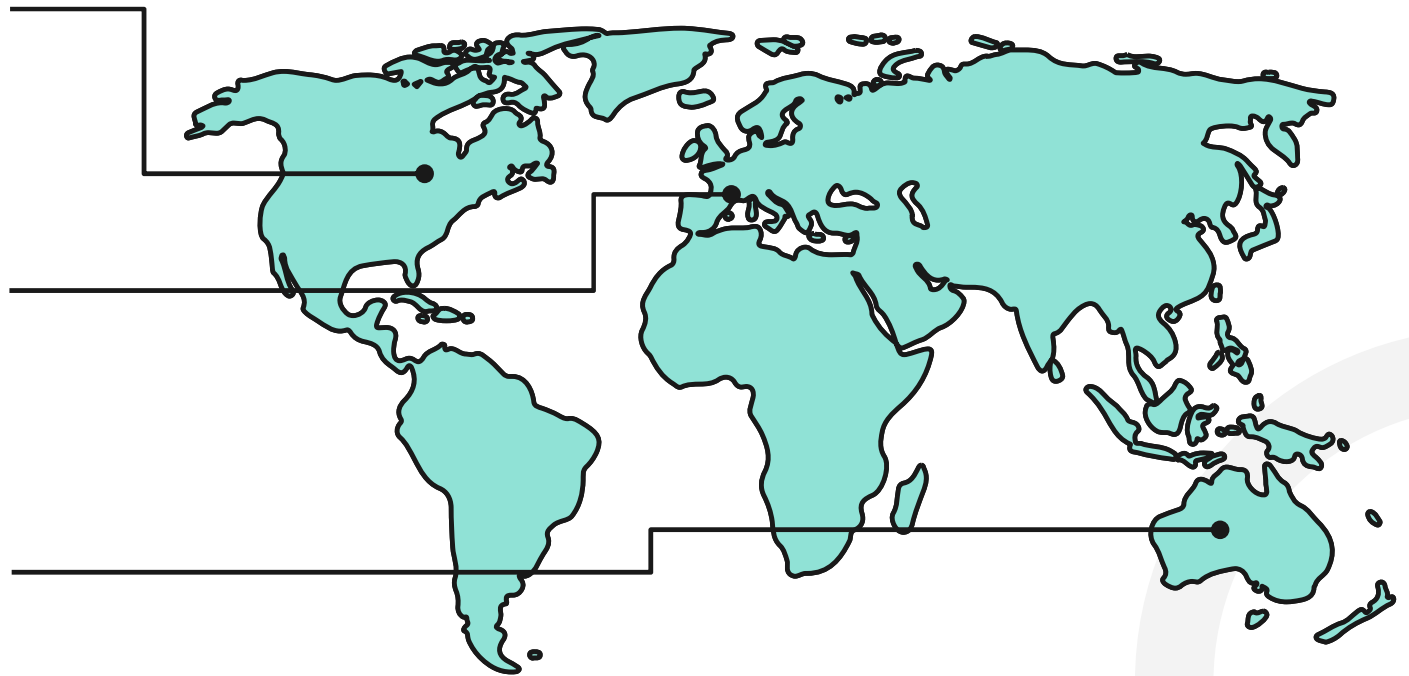
Mars is actually a very cold place

## MERCURY

Mercury is the closest planet to the Sun

## SATURN

Saturn is a gas giant with several rings

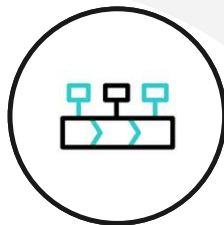


# OUR EVOLUTION

2010

**MARS**

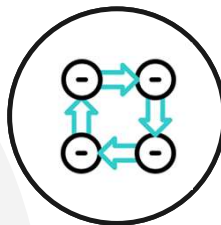
Mars is actually a very cold place



**MERCURY**

It is the closest planet to the Sun

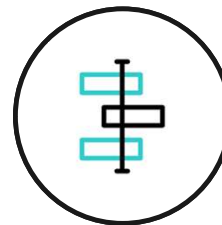
2014



2018

**VENUS**

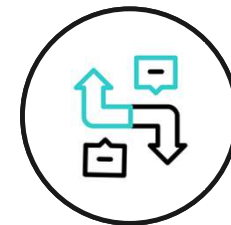
Venus has a very beautiful name



**SATURN**

It is a gas giant with several rings

2020

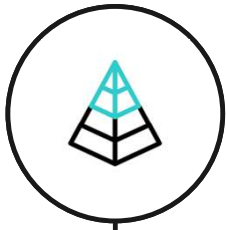


# KEY ACTION ITEMS



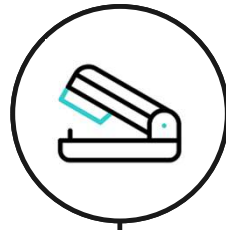
	FIRST QUARTER	SECOND QUARTER	THIRD QUARTER
ACTION 1	Describe your items for the quarter here	Describe your items for the quarter here	Describe your items for the quarter here
ACTION 2	Describe your items for the quarter here	Describe your items for the quarter here	Describe your items for the quarter here
ACTION 3	Describe your items for the quarter here	Describe your items for the quarter here	Describe your items for the quarter here
ACTION 4	Describe your items for the quarter here	Describe your items for the quarter here	Describe your items for the quarter here

# OUR MAIN PRODUCTS



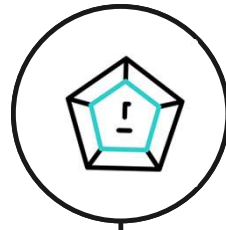
## MERCURY

Mercury is a very small planet



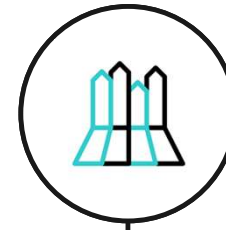
## VENUS

Venus has a very beautiful name



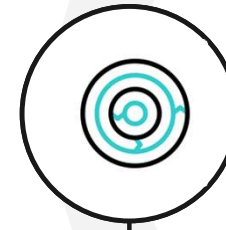
## SATURN

Saturn is a gas giant with rings



## MARS

Mars is actually a hot planet



## JUPITER

Jupiter is the biggest planet

# MARKET SHARE

38%

**MARS**



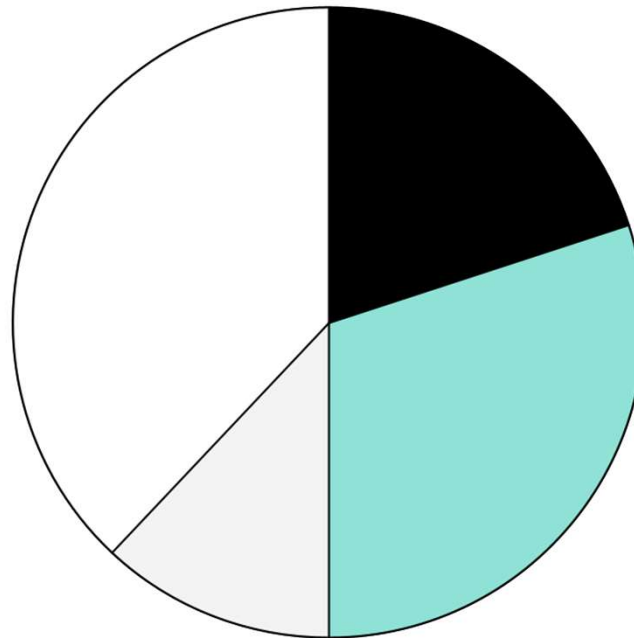
Mars is actually a very cold place

12%

**MERCURY**



Mercury is the closest planet to the Sun



20%

**VENUS**



Venus has extremely high temperatures

30%

**SATURN**



Saturn is a gas giant with several rings

Follow the link in the graph to modify its data and then paste the new one here. **For more info, click here**

# OUR COMPANY GOALS

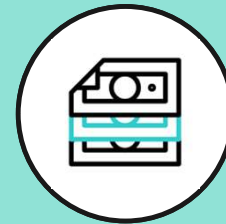
## SHORT TERM

- Write your goal here
- Write your goal here
- Write your goal here
- Write your goal here



## LONG TERM

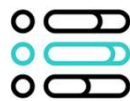
- Write your goal here
- Write your goal here
- Write your goal here
- Write your goal here



# SWOT ANALYSIS

## STRENGTHS

Mars is actually a very cold place



## WEAKNESSES

Venus is the second planet from the Sun



## OPPORTUNITIES

Mercury is the closest planet to the Sun



## THREATS

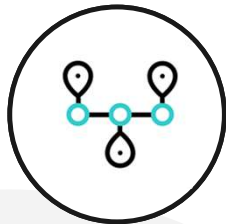
Saturn is a gas giant with several rings



# BUYER JOURNEY

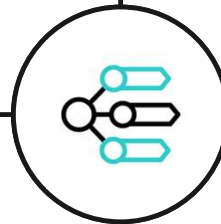
## AWARENESS

Mercury is the closest planet to the Sun



1

2

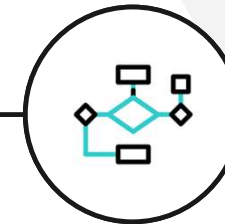


## CONSIDERATION

Venus has a beautiful name and it's hot

## DECISION

Saturn is a gas giant with several rings



3



# OUR STRATEGY



## GOAL



### STRATEGY 1

Mercury is the closest planet to the Sun

1

Venus is the second planet from the Sun

2

Saturn is a gas giant and has several rings

3

Mars is actually a very cold place

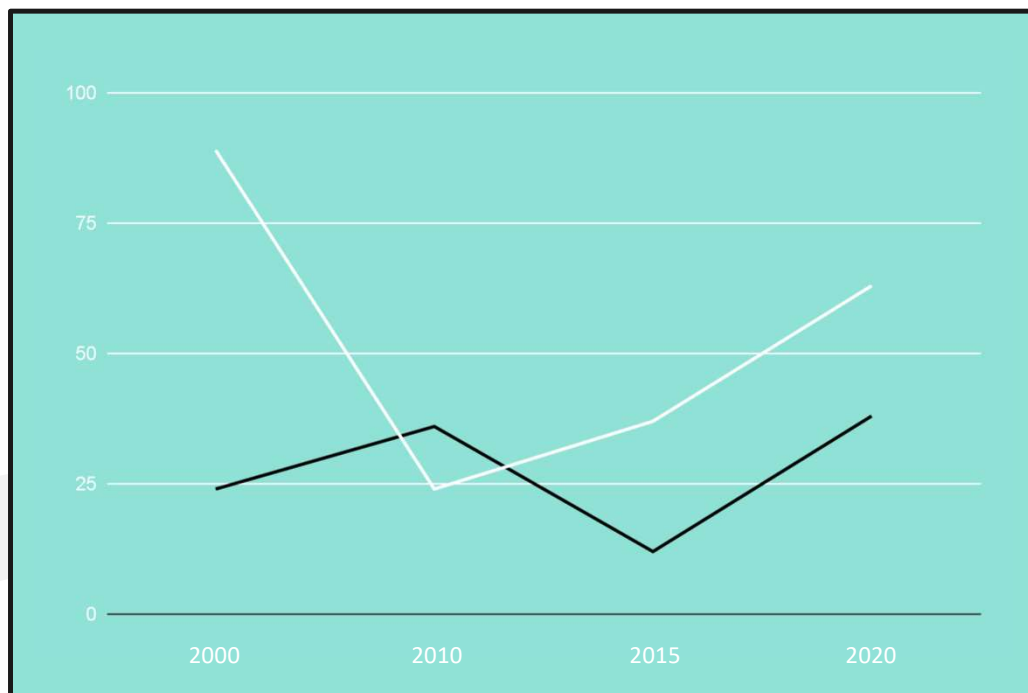
4

Neptune is very far from the Sun

### STRATEGY 2

Jupiter is the biggest planet of them all

# PREDICTED REACH



**\$55,000**



**VENUS**

Venus has extremely high temperatures

**\$30,000**

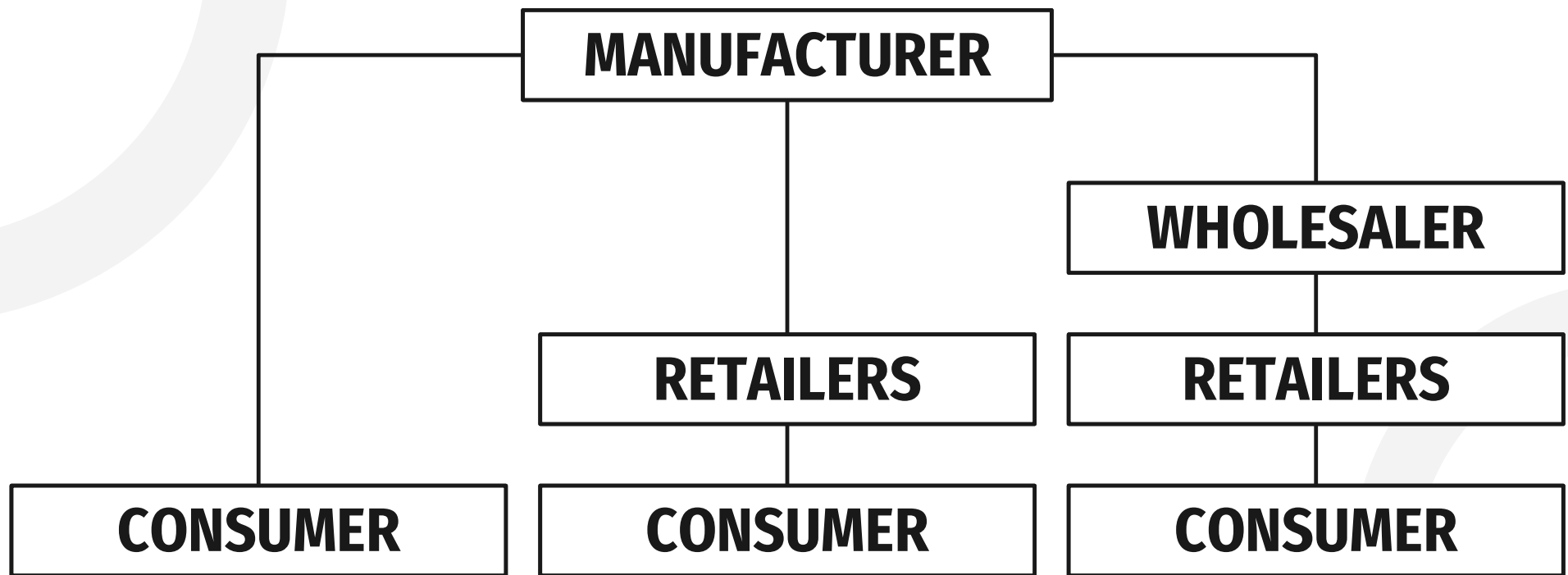


**SATURN**

Saturn is a gas giant with several rings

Follow the link in the graph to modify its data and then paste the new one here. **For more info, click here**

# DISTRIBUTION CHANNELS



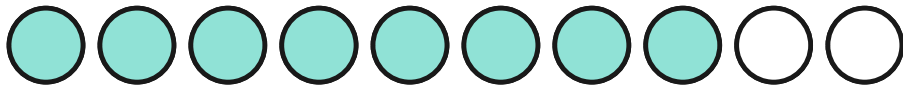
# KPI OVERVIEW

## OUTREACH

### MERCURY

Mercury is the closest planet to the Sun

80%



### NEPTUNE

Neptune is the farthest planet from the Sun

60%

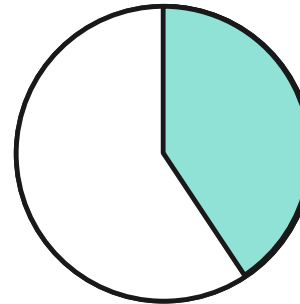


## COMPLIANCE RATE

45%

### VENUS

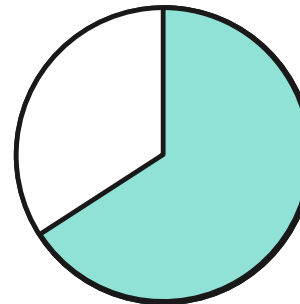
Venus has extremely high temperatures







70%

### SATURN

Saturn is a gas giant with several rings



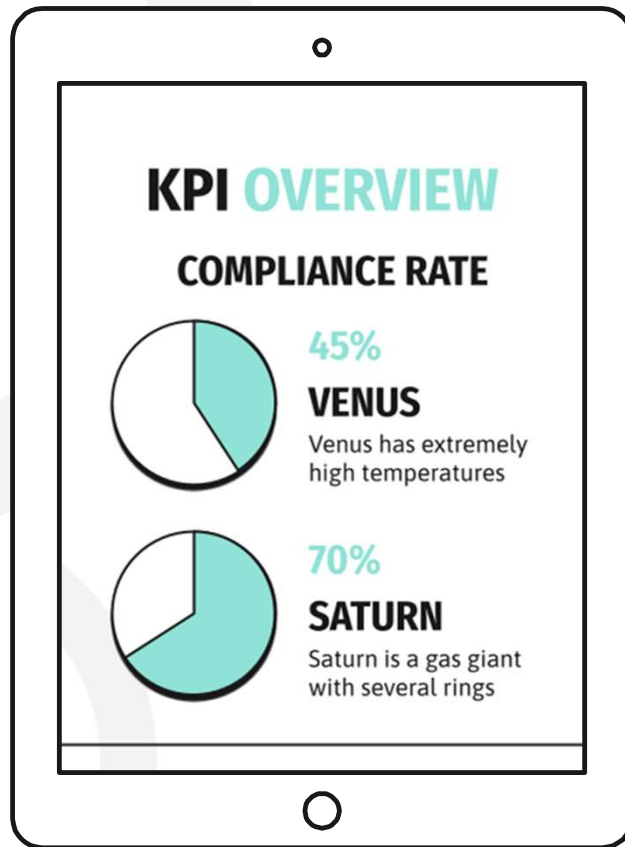
# ADVERTISING CAMPAIGNS

#	CHANNEL	BUDGET	DESCRIPTION	STATUS
1	Channel name	\$1,500	Venus has extremely high temperatures	
2	Channel name	\$20,000	Saturn is a gas giant and has several rings	
3	Channel name	\$10,500	Neptune is very far from the Sun	
4	Channel name	\$7,775	Mars is actually a very cold place	

# COMPUTER MOCKUP

You can replace the image on the screen with your own work. Just right-click on it and select “Replace image”





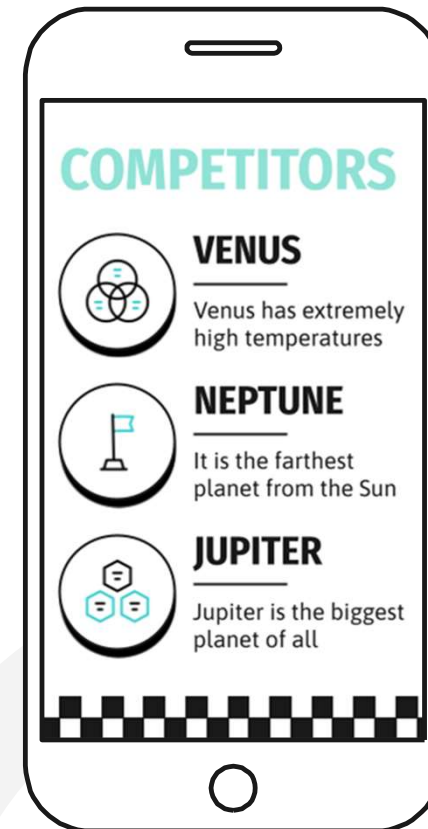
# TABLET MOCKUP

---

You can replace the image on the screen with your own work. Just right-click on it and select "Replace image"

# PHONE MOCKUP

You can replace the image on the screen with your own work. Just right-click on it and select “Replace image”





# OUR TEAM

## SOPHIA HILL

---

You can speak a bit about this person here

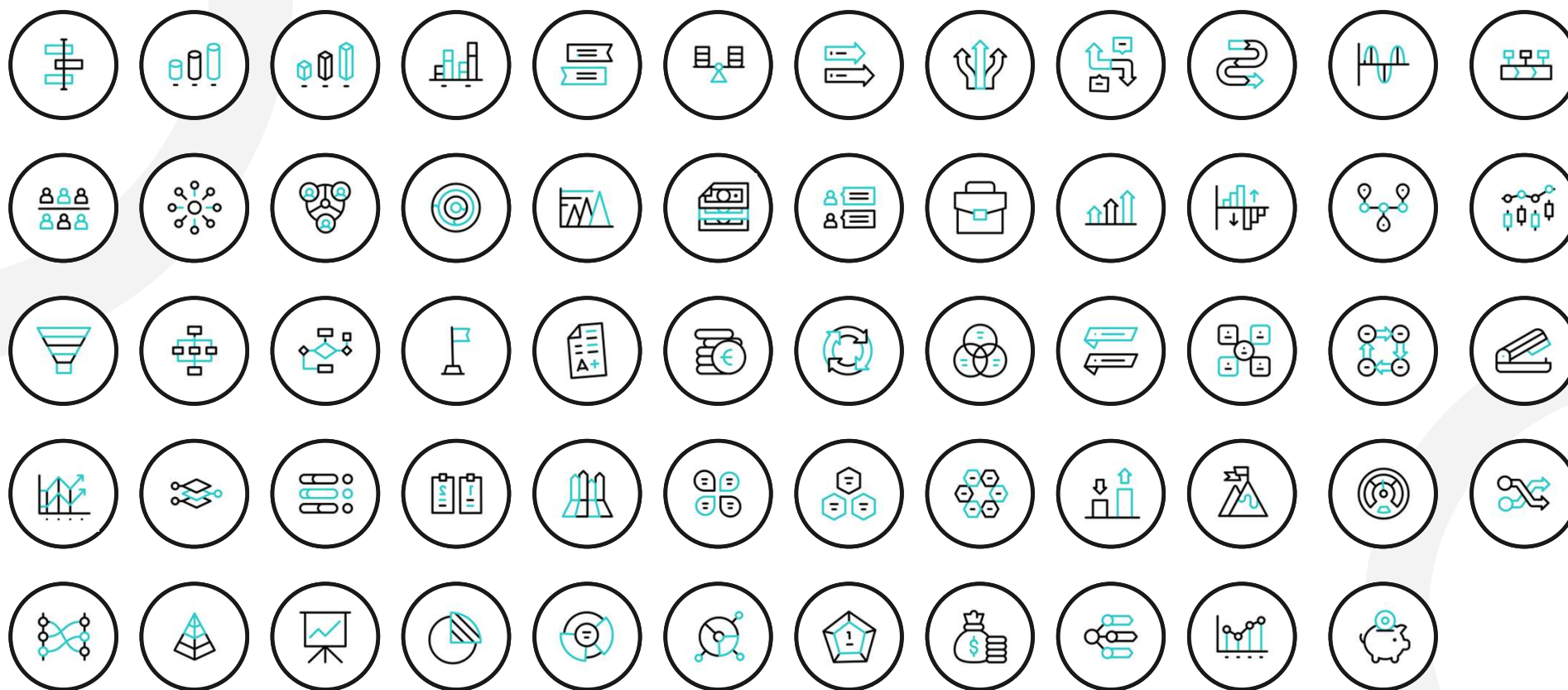
## TIMMY JIMMY

---

You can speak a bit about this person here



# ICON PACK



# ALTERNATIVE RESOURCES

## PHOTOS

- People taking part of business event
- Smiley people chatting at business meeting
- Close up on company team working
- Young people having a work meeting at the office
- Medium shot man holding crossed arms
- Close up smiley woman at desk
- Close up woman working on laptop
- Medium shot people working at office together
- Person working in the office
- Hand sticking blue post it on board
- Colleagues thinking with post its side view



# RESOURCES



## PHOTOS

- Medium shot man sticking post its on window
- Medium shot smiley woman sticking post it
- Colleagues looking at post its medium shot
- Medium shot beautiful woman at work
- Medium shot smiley man at work
- Side view people discussing with post its
- Medium shot colleagues working at office
- Medium shot people looking at post its
- Medium shot man looking at post its
- Colleagues thinking with post its side view

## VECTORS

- Car rental instagram posts collection

## ICONS

- Business Animated icons
- 

# Instructions for use

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(<https://fonts.google.com/specimen/Fira+Sans+Condensed>)

**Asap**

(<https://fonts.google.com/specimen/Asap>)

#191919

#90e2d6

#f3f3f3

#ffffff

# Storyset

Create your Story with our illustrated concepts. Choose the style you like the most, edit its colors, pick the background and layers you want to show and bring them to life with the animator panel! It will boost your presentation. Check out [how it works](#).



Pana



Amico



Bro



Rafiki



Cuate

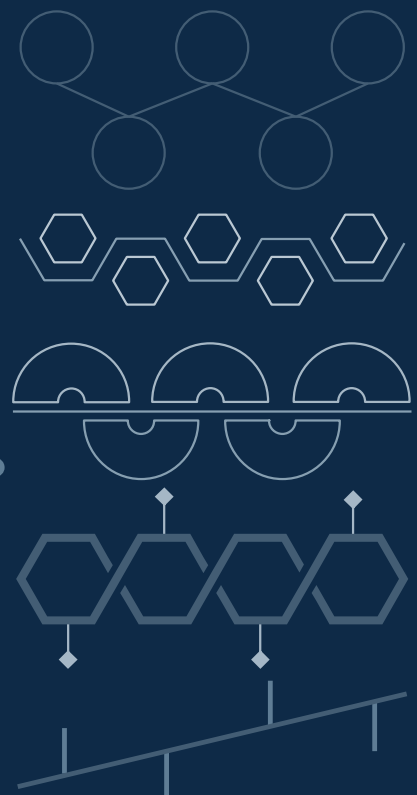
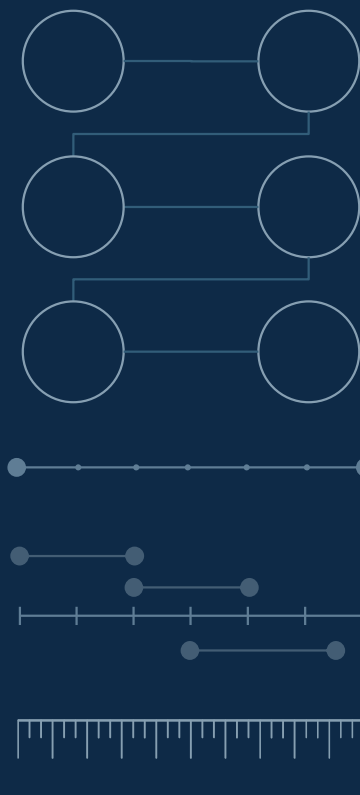
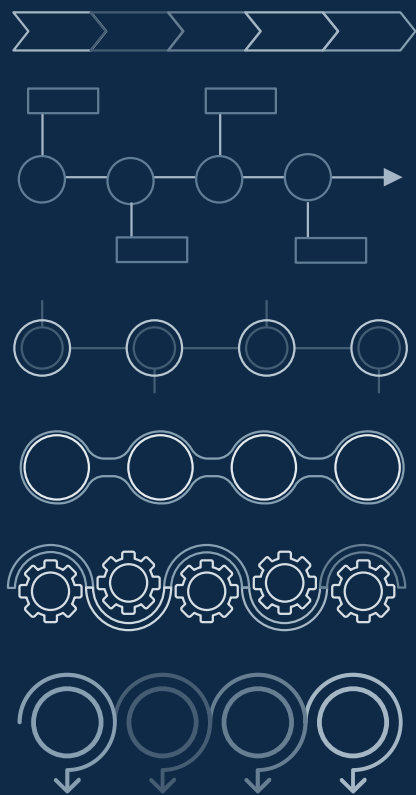
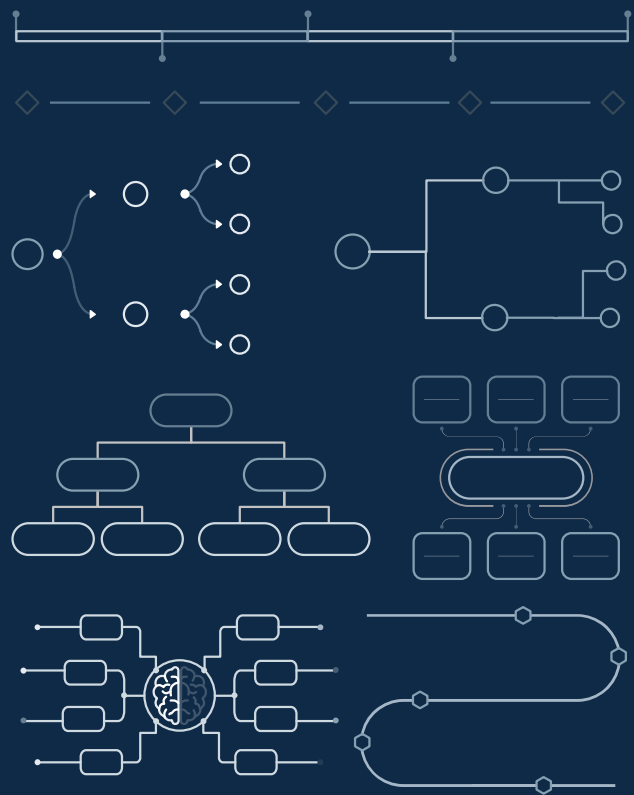


# Use our editable graphic resources...

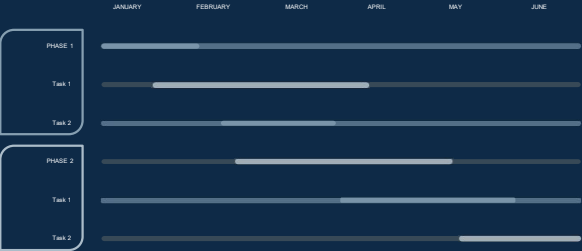
You can easily [resize](#) these resources without losing quality. To [change the color](#), just ungroup the resource and click on the object you want to change. Then, click on the paint bucket and select the color you want. Group the resource again when you're done. You can also look for more [infographics](#) on [Slidesgo](#).

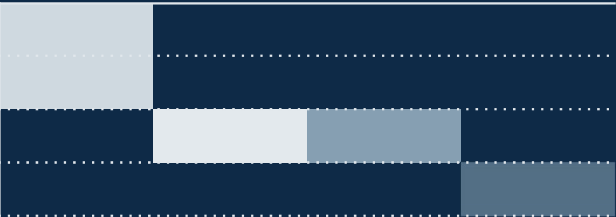
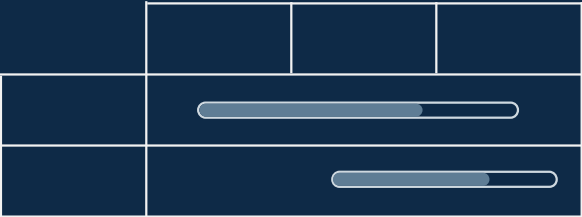


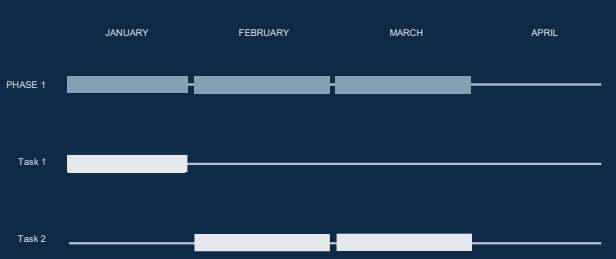


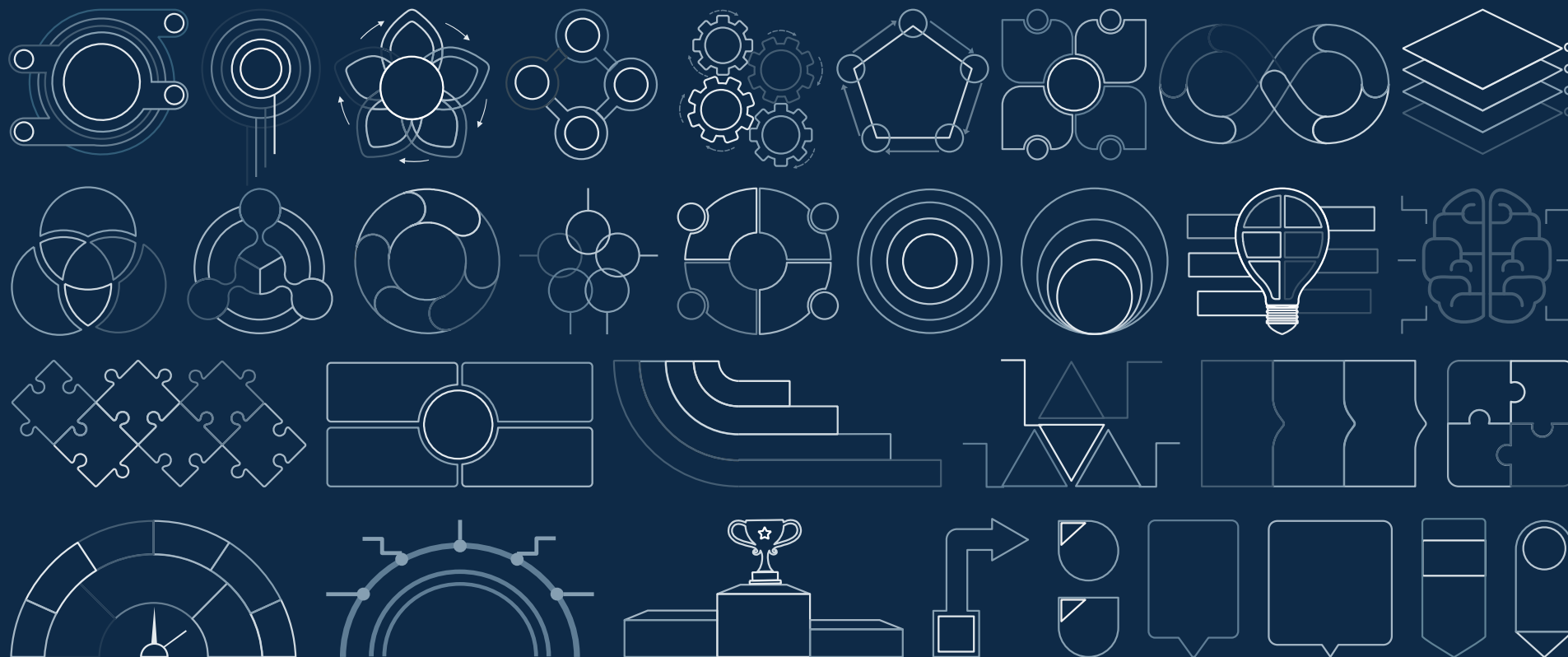


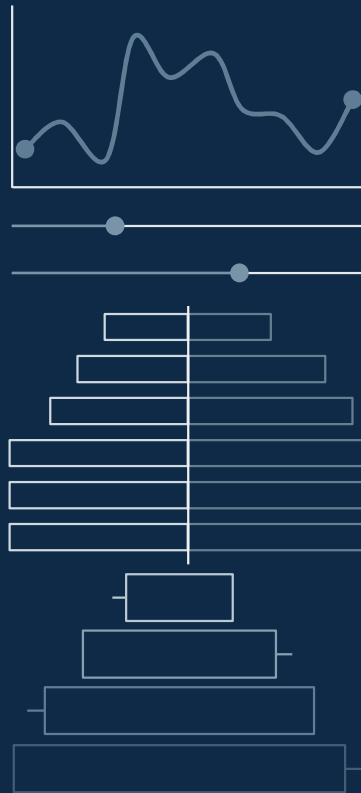
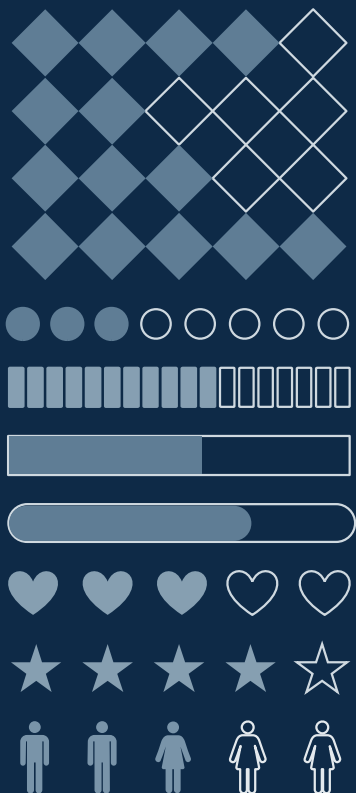
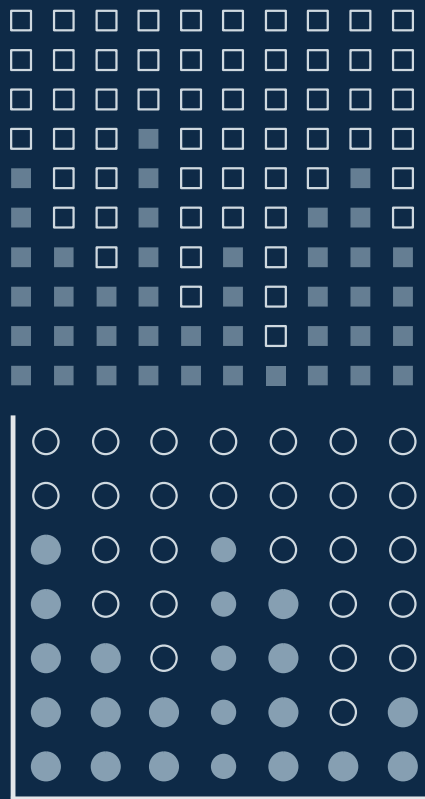






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# Educational Icons



# Medical Icons





## Business Icons



## Teamwork Icons



## Help & Support Icons



## Avatar Icons



# Creative Process Icons



# Performing Arts Icons



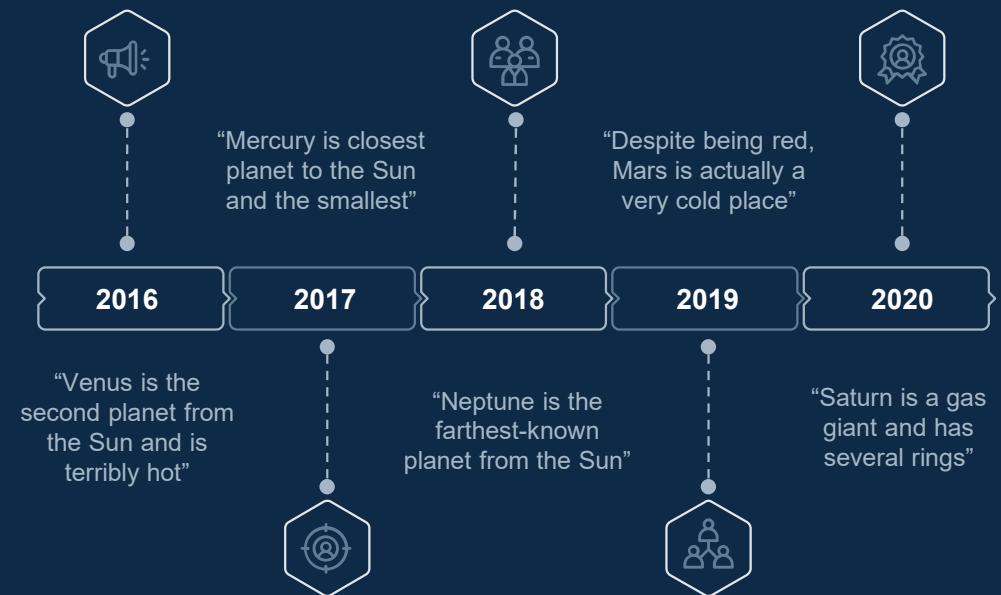
# Nature Icons



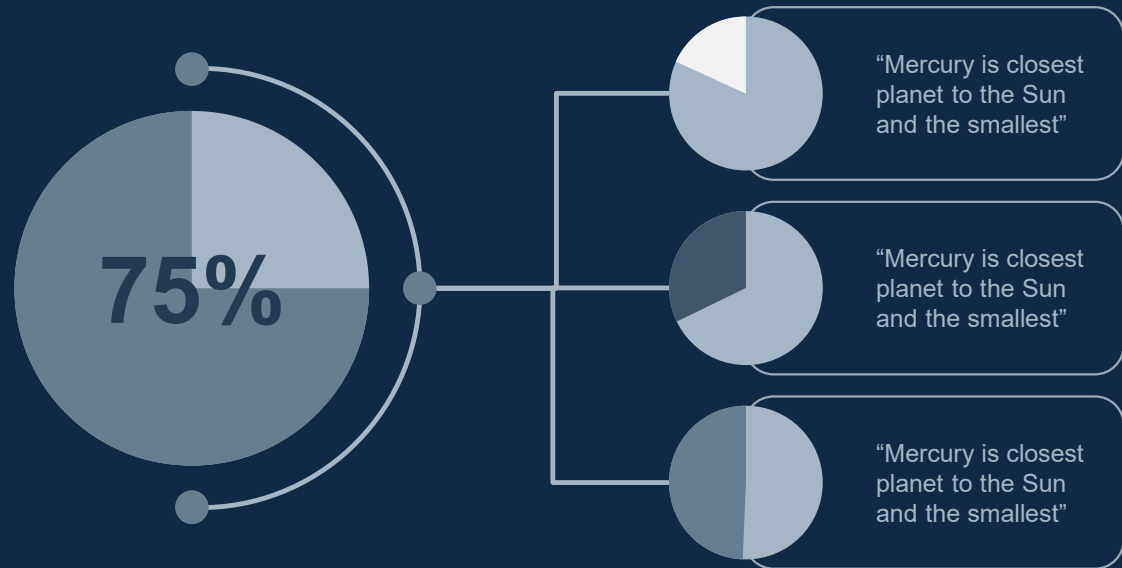
# SEO & Marketing Icons



# Premium infographics



# Premium infographics



# Premium Icons

## Digital Marketing





# Premium Icons

## Online Learning



# Premium Icons

## Laboratory



# Premium Icons

## Goals & Results

# Premium Icons

## Infographic Elements



